## **DAVID LAU**

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# Education 2023

## LE WAGON Full Stack Web Developer

Reinforce foundations of web development and accelerate learning of RubyOnRails. Gather best practices from industry experts. Work in teams on complex products such as Airbnb clones and building projects from scratch.

# Certification 2024

# Web Application Designer/Developer

Define and design a web application project
Manage and develop a web application project
Deploy and analyze the usage of a web application

Ruby
JavaScript
SQL
HTML5
CSS3

RubyOnRails ReactJS PostgreSQL NextJS Git

English (native speaker)
Français (native speaker)

## **FULL STACK DEVELOPER**

I started as a self taught developer in 2019 by learning Android development using **Java**, and **iOS** development using **Swift**. I later learnt game development using Unity with **C#**.

I began pursuing a path as a full time developer in early 2022 when I taught myself web development with vanilla HTML, CSS, and JS before thoroughly latching onto ReactJS, and more recently NextJS. I've used these skills to build complex websites for clients as well as SaaS-like infrastructures coupled to PostgreSQL databases.

In December 2023 I graduated from the Full Stack Web Developer bootcamp at <u>Le Wagon</u>, where I strengthened my knowledge and gathered best practices from industry specialists regarding scalability, maintainability, and TDD, all while learning **RubyOnRails**.

## **Work Experience**

## 2024 -> ongoing PUBLIDATA

## Full stack Developer

Full stack development using Ruby, Rails, Elasticsearch, React, and Node.js. Improve and fix existing products, design and develop new features, and maintain technology stack. Implement tests, manage data architecture, integrate external services, develop client applications, and manage project milestones.

#### 2022 -> 2023 ADJUST

## Team Lead - Technical Account Management

Lead a team of highly skilled technical account managers with a focus on the French market, each handling ~40 clients and >\$1M ACV. Be the ultimate reference in terms of Adjust product knowledge, assisting in operations for VIP clients as well as escalations. Align with internal stakeholders to ensure best delivery from the team while maintaining a healthy work environment for them.

#### 2019 -> 2022 ADJUST

# Technical Key Account Manager

Primary point of contact on all things technical for a portfolio of ~40 Adjust clients, totalling >\$1M ACV. Common issues include SDK integration debugging (native iOS and Android as well as multi-platform frameworks such as React Native or Unity), API troubleshooting, and log pulls & analysis using CLI and RegEx. Responsible for driving client growth by leveraging a wide variety of Adjust products, from Attribution to Ad Fraud Prevention. Escalate and align with internal stakeholders such as Product & Engineering, Sales, Customer Success, Data Science.

#### 2018 -> 2019 SUMUP

## Project Manager

Project management with a focus on Customer Support, Customer Success and access to knowledge. Manage projects from conception to execution while aligning with a variety of stakeholders (Support, Product, Marketing, Sales, B.I.). Covering Support productivity and response time, access to knowledge for internal and external stakeholders, content management for merchant facing Support Centers and Knowledge Bases. Train new Customer Support experts on software and hardware troubleshooting.

#### 2017 -> 2018 SUMUP

## Senior Customer Service Expert

Provide support to merchants via phone and email using Salesforce and G-Suite.